ANNUAL REPORT 2018

years
OF INNOVATION
ANNUAL REPORT 2018
Twenty-five years. The National Biodiesel Board now has twenty-five years of building, expanding, and defending our industry under our belt. Twenty-five years of bringing value back to our members. Congratulations to each and every one of our members! We share in the successes of this industry and, certainly, there is a lot to be proud of.

This entire report is about these successes and the value NBB brings to its diverse membership. We heard from many of you that it would be impossible for our individual member companies to achieve the work that is done collectively by our trade association in policy, research, education, and outreach. I wholeheartedly agree.

I’d be remiss if I did not call out some of the wins and challenges we’ve seen over the course of FY18.

This year, we were successful in trade cases against dumped and unfairly traded biodiesel imported from Argentina and Indonesia. That’s certainly been a highlight of my year. We’ve since shown what domestic producers can do when the playing field is level. This wouldn’t have been possible without a significant investment from NBB and our trade coalition members including millions of dollars and hundreds of hours of both staff and members’ time. But what a difference it has made in the domestic biodiesel market. Quite a turn of events that has shaped our priorities moving forward.

Inside the organization, 2018 brought changes to our dues structure, as well as our bylaws around committees and the membership process. Through these changes, we’re happy to welcome all producers, regardless of size, to participate through voting in governing board elections, as well as run for and be elected to the board.

I’m confident that as you read these pages, you’ll see the great work NBB is doing to position our industry for the next 25 years. We’ve consistently approached challenges head on and identified opportunities for the future. This year has been no exception. However, none of this work would be possible without you, the membership, and our hard-working team of experts all working toward the same goal.

Thank you for your membership and continued commitment to the industry.

Kent Engelbrecht
Chairman, NBB

As I read through this collection of our successes over the last year, I couldn’t help but reflect on one important take-away: we’re all in this together. From fighting for the RFS to marketing our product, our members work together. That’s what makes us so effective.

We’ve had 25 years to build relationships and we’ve become some of our own strongest advocates. But, there is more work to be done. Over the last year, we’ve had the opportunity to expand what “together” really means.

We’ve overcome differences to forge relationships with influential groups in adjacent industries, including the National Association of Truck Stop Operators (NATSO), the National Association of Convenience Stores (NACS), the Petroleum Marketers Association of America (PMAA), among others.

As these organizations work closer together with NBB and our members, we’re building common ground on issues we can fight together. In fact, we’ve already broadened our coalition of support for the biodiesel tax credit because of these efforts. I’m confident there will be more opportunities for us to flex our collective muscle and accomplish great things in Washington, DC, and across the country.

NBB members are in this together, as well. While we’ve seen some victories over the last year, most notably our win on our trade cases against Argentina and Indonesia, there is still work to be done. I’m confident that together we can continue to grow.

Moving forward, we must continue to fight challenges that come our way. As volumes grow, so does the target on our backs. For example, the political pressure the Renewable Fuel Standard faces. Calls for reform, small refiner exemptions undercutting volumes, and potential White House “deals” require vigilant efforts to continue our success.

Our industry is pointed in the right direction. Our united front gives us an advantage to not only foresee upcoming challenges but overcome those currently in front of us. We’ve proven our strength over the last twenty-five years and I know we’re positioned to be together for the future.

I’m looking forward to working together in this coming year.

Donnell Rehagen
CEO, NBB
Financing Drives Biodiesel’s Tomorrow

NBB’s ability to leverage membership dues with outside funding sources helps increase the organization’s ability to make an impact for its members. In FY18, membership dues made up just over one-quarter of the total revenue. In other words, for every $1,000 invested through membership dues, NBB leveraged $3,233. An outline of the funding sources can be found below.

Where does the money come from?

32% State Soybean Checkoff Project Funds – State Soybean Boards, through their checkoff dollars, fund technical, communications, sustainability, and education work on behalf of the industry. Each year, NBB staff submits proposals and continues to obtain strong support from more than 20 different state organizations. In 2018, more than $4.1 million was invested into critical biodiesel areas on behalf of these organizations.

28% United Soybean Board – Much like the State Soybean Boards, United Soybean Board also provides checkoff funds for biodiesel programs. NBB submits proposals each year through USB’s annual planning process. By law, checkoff dollars cannot be used for lobbying. These funds are used for technical and market development efforts, allowing membership dues to focus solely on policy.

24% Membership Dues – While only a modest percentage of NBB’s budget, membership dues play a significant, almost exclusive role in NBB policy programs. In fact, membership dues are the single-largest contributor to NBB’s national and state lobbying efforts. Federal regulations prohibit checkoff funds and federal grants from being used for lobbying, so NBB membership dues focus almost exclusively on policy.

11% Other Income – Income from programs and additional partners rounds out the NBB annual budget. These funds include BQ-9000, conferences and corporate partners, as well as NBBIT, NBB’s in-house IT firm that also contracts with outside clients.

5% Federal Grants – USDA established the Biodiesel Fuel Education Program to stimulate biodiesel consumption and the development of a biodiesel infrastructure. NBB received a 5-year grant in 2014 that supports more than $700,000 annually which helps to supplement technical and other programs on behalf of NBB members.

5% Conference Income (gross)

6% BQ 9000 Income (2%), NBBIT and Other Income (2%), Direct Corporate Payments (1%)
MEMBER Testimonials

Andrew Clapp - EcoEngineers, Des Moines, Iowa

EcoEngineers is a proud member and supporter of NBB. The biodiesel industry and biodiesel producers that NBB serves are critically important to not only our company’s success, but to the success of building out a clean energy economy across the nation that supports clean water, air, and energy. We applaud NBB for its strong leadership on Capitol Hill where policy and politics matter with issues such as the RVO, blenders tax credit, and RFS Reform. We count on NBB to keep us informed on the important topics and unify our efforts as an industry to grow the biodiesel market, showcasing its value as an important renewable fuel in our economy.

Harry Simpson – Crimson Renewable Energy, Bakersfield, California

As a biodiesel producer in California, the work that the National Biodiesel Board has done has been invaluable to our company. Most recently, NBB has invested significant resources to ensure biodiesel’s place in the California fuel supply. Today, California is the nation’s largest market for biodiesel. This has helped our industry and my company to grow while establishing America’s Advanced Biofuel along the West Coast. I’m proud to not only be an NBB member but serve on the Governing Board and help drive continued growth for this great industry.

Rob Shaffer – American Soybean Association, El Paso, Illinois

NBB’s biodiesel expertise and experience in Washington is admired. At American Soybean Association, we appreciate being able to work collaboratively with an organization that focuses exclusively on one of our core issues. Working together, we can accomplish so much more than working individually, and the messages of both organizations are amplified to better achieve our collective goals.
**Tim Ostrem – South Dakota Soybean Research & Promotion Council, Centerville, South Dakota**

Biodiesel is a value-added product for our industry and very important to an ag-focused state like South Dakota. Biodiesel also strengthens the US economy overall while reducing our dependence on foreign energy sources. Being a member of NBB allows us to have some influence on growing this impact. By supporting NBB’s programs, we get access to their resources and can rely on their expertise to build markets on our behalf. Also, by funding specific projects, our board focuses on areas we feel are the most important and impactful.

**Tim Keaveney – Hero BX, Erie, Pennsylvania**

Since HERO BX joined The National Biodiesel Board in 2008, our company has considered the association as a strategic partner, equipped with exceptional resources that have helped our company prosper. Among its greatest assets are its staff, people dedicated to the success and advancement of biodiesel. We are proud to be members.

From a simple idea started in central Missouri, to the nation’s first domestically produced commercially available advanced biofuel, biodiesel’s first 25 years have been full of innovation. The market development and research work conducted by the National Biodiesel Board laid the groundwork for biodiesel’s acceptance by all major Original Equipment Manufacturers and its expansion as a transportation and heating fuel. In its 25 years, biodiesel has been championed by high-profile celebrities and cities, alike. Successes in federal and state legislation have continued to drive biodiesel demand and growth in the industry. Today, biodiesel is the most tested renewable fuel on the market, with a solid sustainability story to provide it growth into the future.
**NBB Success Stories 2018**

**D.C. Successes Lead to Future Priorities**

Fiscal Year 2018 saw its share of successes and additional challenges on the policy front in Washington, DC. The Renewable Fuel Standard and biodiesel tax incentives remain consistent market drivers for biodiesel, thus priorities for NBB’s policy efforts.

Last fall, NBB saw a major win in its Fair Trade Coalition petitions. Following positive decisions from trade regulators, unfairly subsidized Argentine and Indonesian biodiesel imports ceased. The resources put toward this case paid dividends to the industry and opened the door to some changes in NBB priorities and policy. NBB aligned with other groups to support the blender’s tax credit, as-is, and push for a long-term certainty in tax policy.

Last Fall’s final 2018 rule flat-lined biomass-based diesel volumes at 2.1 billion gallons for 2019. However, NBB won a small victory, helping the industry successfully fight off the EPA’s Notice of Data Availability, which would have further reduced biodiesel production and use.

These results were no coincidence. NBB regularly meets with administration officials; assists governors, senators, and NBB members with their efforts; leads letter-writing and social media campaigns; and joins broad coalitions with other biofuels advocates to champion industry causes.

Discussions and letter-writing would not be as effective without data. In May 2018, NBB surveyed voter sentiment in Iowa, Minnesota and Missouri on EPA’s efforts to reduce biodiesel production. The overwhelming support found in this poll helped NBB successfully position messaging and campaigns toward the EPA and President Trump.

In June 2018, EPA proposed to set the 2020 BBD volume at 2.43 billion gallons. NBB welcomed the proposed increase, especially since EPA acknowledged the biodiesel industry’s growing production and market acceptance. But the industry also recognized the increase is meaningless if EPA continues to grant unnecessary small refinery “hardship” exemptions.

With several hurdles overcome, NBB has identified priorities moving into FY 19: long-term certainty in the tax policy and equitable accounting of small refinery exemptions.
Small Refinery Exemptions Impacting Industry Growth

Under the RFS2, individual small refineries can petition for an exemption, if they demonstrate a disproportionate economic impact from the RFS program. While only a dozen small refineries received exemptions between 2013 and 2015, EPA has acknowledged granting 48 retroactive exemptions for 2016 and 2017.

The flood of exemptions reduced annual RVOs by a combined 2.25 billion RINs. NBB estimates those exemptions reduced demand for biodiesel by more than 300 million gallons, putting 9,600 industry jobs in jeopardy.

Here’s what NBB did this year to push for a resolution:

- **April 2018** – NBB filed a Freedom of Information Act (FOIA) request asking for more specific details on volume exemptions from 2015-2018 and names of refineries seeking and receiving exemptions.

- **June 2018** – NBB joined six other leading biofuel trade associations petitioning EPA to reconsider its Renewable Volume Obligation (RVO) formula to more accurately account for retroactive small refinery exemptions. The group also filed suit in the U.S. Court of Appeals for the D.C. Circuit, but agreed to hold that lawsuit until EPA responds to the petition.

- **July 2018** – NBB filed an opening brief in its lawsuit over the 2018 RFS standards, challenging EPA’s use of cellulosic waiver authority to reduce advanced biofuel volumes below a reasonably achievable level. The brief is also the first one presented to the Court challenging EPA’s decision not to account for small refinery exemptions in the annual rule. Final briefs in the lawsuit will be filed by December 2018. In October, NBB will present oral arguments in its lawsuit over the 2017 RFS standards.

- **July 2018** – To further push for an equitable resolution to the small refiner exemptions, NBB coordinated 17 out of 60 speakers offering testimony at EPA’s Public Hearing in Ypsilanti, Michigan on the 2019/2020 RFS proposal. NBB executives and members delivered a loud, clear message at the hearing, asking the agency to raise the 2020 volume to 2.8 billion gallons.

*NBB saw a major win in its Fair Trade Coalition petitions. Following positive decisions from trade regulators, unfairly subsidized Argentine and Indonesian biodiesel imports ceased.*
Innovating Biodiesel’s Message

It’s well known that NBB’s budgets pale in comparison to the big advertising purchasing power of our competitors in the petroleum industry. But, in the last 25 years, that hasn’t kept us from being effective. With a little innovation and whole lot of hustle, NBB is telling biodiesel’s story across this country.

A centerpiece of our communications efforts continues to be our annual education campaign targeted at key decision makers. This year’s highly targeted advertising campaign, which launched in June, is appropriately themed around Innovation. The campaign is performing well and is currently on track to reach 13 million impressions through October, phenomenal results we’ve seen year after year. This multi-media campaign continues to effectively reach influencers in the Mid-Atlantic region and help champion biodiesel’s selling points.

In an effort to drive biodiesel awareness in new ways, we introduced some innovative tactics over the last year.

Discovery Channel’s documentary, Hot Grease, debuted on-air November 16th. The documentary was a project that NBB was heavily involved in shaping messaging of, spending hundreds of hours working with the crew over the course of 18 months. Hot Grease has gotten extended play, being available on Discovery OnDemand and iTunes for purchase. In addition, it premiered at an environmental film festival this spring receiving overwhelming praise. Our extension of this successful documentary isn’t done. NBB continues to use quotes from leading environmental advocates to share the film and biodiesel’s selling points to key audiences.

NBB is also raising awareness in communities served by biodiesel through our new Biodiesel Vehicle Wrap Program. This program provides matching funds to brand delivery and service vehicles who are using biodiesel with messaging around “America’s Advanced Biofuel”. These wraps serve as moving billboards and have proven effective in grassroots marketing for local biodiesel producers.

Finally, NBB constantly keeps a pulse on what’s being said about biodiesel throughout the country. NBB’s media relations efforts consist of both proactive and reactive messaging and help amplify the positives, while combating myths shared about our industry. This year alone, NBB has sent more than 65 press releases, actively followed up on hundreds of stories, arranged interviews, and answered more than 100 press inquiries. These core functions of the communications team continue to be an integral part to NBB’s success, helping to identify trends for the future.

The Biodiesel Vehicle Wrap Program provides matching funds for delivery and service vehicles to serve as moving biodiesel billboards in their communities.
Fuel quality initiatives expand throughout diesel market

BQ-9000 program participation is at an all-time high with more than 110 certified facilities helping our industry assure biodiesel is produced to specifications. In addition to the BQ-9000 program, the Top Tier Diesel program added to quality assurance as it rolled out in FY18. Prior to rollout, NBB was active in discussions with the original equipment manufacturers to keep biodiesel at the table. NBB member Growmark was among the first registered companies for the Top Tier Diesel program. Now, several of their Fast Stop locations, which sell biodiesel blends throughout Illinois and Iowa, are part of the program. NBB is also actively engaged with discussions around the revised definition of premium diesel fuel with ASTM and the National Conference on Weights and Measures to ensure biodiesel blends are included in the rollout.

OEM Support and Approvals Continue Growth

As American consumers learn more about the power and efficiency of diesel engines and demand more options, domestic vehicle and engine manufacturers continue stepping up to fulfill those needs. In 2018, Ford released a Power Stroke diesel engine option for its largest selling vehicle – the Ford F-150. This is added to an already strong lineup of diesel vehicles from Ford. General Motors also offers more than 20 different diesel engine options in a variety of their vehicles. These OEMs, along with many others, have approved B20 use in their engines.

NOx mitigation additives secure future demand in California

The California Air Resources Board (CARB) approved the use of several NOx mitigation additives in biodiesel blends this year. These approvals allow biodiesel blends up to B20 to be sold year-round. Previously, biodiesel blends were limited to B5 or B10 levels, depending on the season. As part of the California Low Carbon Fuel Standard program, biomass-based diesel volumes are projected to hit one billion gallons by 2020 and has the potential to grow to over two billion gallons by 2030.
**State Policies Add Clarity to Market Outlook**

State policies serve as a steady growth opportunity for the biodiesel market. NBB closely monitors and actively participates in conversations on policies at the state level. 2017 saw state initiatives help drive 1.5 billion gallons of biodiesel consumption. Here are some highlights from state legislative activities over the past year and what to expect in the future:

- **California**: California continues to lead the charge through the success of its Low Carbon Fuel Standard (LCFS) policy. Biomass-based diesel use in California has grown under the LCFS from 14 million gallons in 2011 to 507 million gallons in 2017. Modeling by state agencies predicts one billion gallons to be used by 2021.

- **Oregon**: Oregon’s 2017 changes to the stringency of its low carbon fuel standard, known as the Clean Fuels Program, made their policies another bright spot in the industry. The changes resulted in more than 50 million gallons of consumption last year, a figure expected to rise in 2018.

- **Minnesota**: Minnesota’s trailblazing biodiesel requirement increased its statewide standard to B20 on May 1, 2018. As policies continue to charge forward, Minnesota now represents a 120-million-gallon market annually.

- **Massachusetts**: Massachusetts implemented an expanded Alternative Portfolio Standard (APS) this year that could lead to 20 million gallons of biodiesel sales. The APS aims to increase renewable content of power used in thermal applications such as space and industrial process heating. Like the California and Oregon low carbon policies, sales in Massachusetts earn RIN-like credits that can be sold. Other Northeastern states are expected to follow with similar policies.

**Business Development Progresses Education and Technical Programs**

NBB Business Development efforts focus on supplementing membership dues with additional funding from the United Soybean Board, 23 state soybean boards and the Biodiesel Foundation. This supplemental funding allows dues to primarily focus on lobbying efforts, while the additional dollars allow for execution of educational and technical programs. NBB projects a 24 percent increase in business development funding over FY17 for FY18. For a complete look at the budget, reference the 2018 funding report found on page 3 of this report.

In addition to fund-raising for the organization at-large, Business Development also provides funding opportunities and educational sessions to members throughout the year. NBB connected members to more than 44 federal funding opportunities through the weekly Member Minute and webinars linking members to national lending experts and federal program staff. As a result, 20 members received coaching on accessing financing and eight members were matched to approximately $15 million in state and federal grant and loan guarantees. NBB also helped a manufacturing member gain access to millions of EPA DERA grant dollars which not only benefitted their customers, but also promoted higher biodiesel blends.

**Stay connected through membership communications to capitalize on additional opportunities in 2019.**

**Biodiesel’s Information Source Receives Modern Update**

Because NBB serves as a voice for the biodiesel industry, it’s no surprise that our family of websites serves as the most comprehensive and reliable biodiesel data source online. While the flagship websites, biodiesel.org and nbb.org, generate over 2 million page views annually, NBB also manages more than a thousand requests for information and monitors thousands of biodiesel news stories and articles to keep on top of the latest information for the industry. For 2018, NBB’s IT department focused their resources on a redesign of biodiesel.org, nbb.org and the member’s only site to better provide the information needed by members and the public. The new member’s only site was launched in June with completion of the two public sites on pace for early 2019.
Supply Chain Outreach Secures Commitment to Biodiesel

To educate biodiesel’s number one customer, the petroleum supply chain, NBB shares biodiesel’s story of the value-added benefits from blending and marketing biodiesel to thousands of petroleum stakeholders each year. Through a variety of outreach tactics, NBB targets this incredibly important market to ensure support and use for years to come. NBB reached attendees at seven major petroleum events around the country, including the Petroleum Marketers Association, International Liquid Terminals Association, SIGMA, Eastern Energy Expo, Massachusetts Energy Marketing Association, and Southern New England Energy Conference.

Five Cities. One Vision.

New this year, NBB hosted Exploring Biodiesel Seminars (XBX), which drew hundreds of attendees representing every level of the supply chain for four-hour crash courses on all things biodiesel. The inaugural series of five seminars took place over three months in Boston, Philadelphia, Los Angeles, Portland (OR) and Cleveland. The results of an attendee survey were extremely positive. Participants overwhelmingly said they would likely attend an annual XBX event to stay updated on the biodiesel industry, including how changing policies, technologies, and market trends are impacting their businesses.

Sharing Biodiesel Success Stories

The 2018 issue of Biodiesel Success Stories, a publication created to share stories with industry stakeholders and those interested in entering the biodiesel market, features 13 elite biodiesel and Bioheat® fuel users and their experiences. These users have recognized the need for a clean, homegrown, renewable alternative to diesel fuel and have helped secure biodiesel’s place in the national energy landscape. The publication demonstrates how these forward-thinking companies, and others like them, reduce greenhouse gases and harmful air pollutants; support U.S. jobs; decrease our dependence on foreign oil; and differentiate themselves with a highly marketable, operable, and more efficient fuel.

Biodiesel Terminal Database

NBB audited and ensured the accuracy of a national terminal database that lists 281 fuel storage terminals that currently store, blend and/or distribute biodiesel. This important information will help biodiesel stakeholders nationwide to optimize their logistics and biodiesel distribution strategies.
Feedstock Outlook Remains Strong

The diversity of U.S. biodiesel production is not only a selling point on biodiesel’s sustainability, but an advantage to biodiesel producers across the country. As domestic production grows, so does the diversification of feedstocks. And, this diversity allows biodiesel and renewable diesel producers to alter feedstock use based on regional and global market dynamics.

NBB invests significant time in developing partnerships with academic and non-profit research consortiums to increase feedstock supplies, including supporting research proposals and serving on research program advisory boards. NBB also remains a strong advocate in Washington, DC for increased investment in feedstock research.

Vegetable oil currently represents roughly half of biomass-based diesel production in the US. The other half is comprised of animal fats, used cooking oil and distillers corn oil (DCO). Supplies of these primary raw material sources continue to increase and match sustainable biodiesel growth. Here’s the near-term and long-term outlooks:

- **Distillers Corn Oil (DCO)**, a by-product of the dry milling corn ethanol industry, has grown its availability rapidly since 2010 as ethanol plants invested in extraction capacity. LMC International estimates output reached nearly 4 billion pounds in 2017 and is expected to exceed 4.4 billion pounds in 2018. Expansion is possible as NBB estimates unused DCO currently represents the potential for more than 130 million gallons.

- **In animal production**, U.S. beef, pork, and broiler production has increased each year since 2015. Production levels for 2019 are expected to be 17 percent, 13 percent and 8 percent greater than 2015 levels, respectively.

- Changing consumer demand for meat with vegetarian-only diets decreased feed demand for **yellow grease and used cooking oil**, helping increase available biodiesel supplies—a trend forecasted to continue.

- **US soybean** annual production continues to eclipse four billion bushels, while stocks have increased significantly. In addition, USDA sees soybean exports falling 11 percent next year, with higher market share in other countries failing to offset the lost demand from China.

- **Long term**, global meat consumption of pork and poultry will continue to climb, along with soybeans, which dominate the global meal sector by volume. Analysis from LMC International noted that it’s inevitable that U.S. soybean production will need to rise strongly in order to balance the meal market. In addition, the National Renderers Association projects rendered fat supplies (animal fats and used cooking oil) to increase by 14 percent over the next decade.

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50/50 split

Soybean oil currently represents roughly half of biomass-based diesel production in the U.S. The other half is comprised of animal fats, used cooking oil and distillers corn oil (DCO).
Welcome to the Future: Sustainability is Now

“When we grow protein to feed the world, we get more fat than we can eat.” It doesn’t make a very good bumper sticker, but this profound truth is important to understanding the sustainability of biodiesel. NBB is challenged to convey the complex truth: biodiesel enhances the food supply while reducing greenhouse gas (GHG) emissions and using natural resources responsibly. The fact that biodiesel’s sustainability advantages are not only significant, but real, are helping thought leaders embrace its role and impacts.

Argonne National Laboratory, USDA, and Purdue University’s comprehensive analysis represents the last word on biodiesel’s quantified environmental benefit. And, they all agree: biodiesel reduces GHGs by 72 percent compared to petroleum even after including induced land use change.

However, the facts rarely get in the way of anti-biofuels advocacy. Detractors of the federal Renewable Fuel Standard continue to claim biofuels increase food prices even as the food price index has fallen 20 percent. They also claim biofuels are destroying wildlife habitat as US farmland has actually shrunk by 23 million acres and global forested area has increased by 19 million acres.

NBB continues to build relationships with stakeholders who benefit from biodiesel’s positive impact on the economy, the environment, and the food supply. Protein demand continues to grow. And, farmers are optimizing protein production to produce more food using fewer acres, resulting in more vegetable oil and fat byproducts. As these feedstock supplies continue to grow, the biodiesel industry must grow, as well. Biodiesel is the best use for excess fats and vegetable oil. Our process stores solar energy in a liquid fuel while taking carbon dioxide out of the air. Biodiesel uses solar energy to power our economy, a tangible product of sustainability.

Biodiesel enhances the food supply while reducing greenhouse gas (GHG) emissions and using natural resources responsibly.

**MYTH VS FACT**

**MYTH:** Detractors say biofuels increase food prices

**FACT:** Food prices have fallen 20 percent

**MYTH:** Detractors say biofuels are destroying wildlife habitats

**FACT:** Global forested areas have increased by 19 million acres
National Biodiesel Foundation Increased Support for Biodiesel

The National Biodiesel Foundation, a 501c3 organization, collaborates with NBB to provide biodiesel outreach and education and fund-raising. 2018 highlights included:

- Educating more than 20 Congressional and agency staffers, industry experts, and customers on the 2nd annual Sustainable Biodiesel: Improving the Environment and Economy tour in New York City. NBF raised $32,500 to host the event.

- Continuing support of student researchers interested in science and biodiesel sustainability through NBF’s first “Beth Calabotta Sustainable Education Grant” ($2,000), which was awarded to Yale University PhD student, Mary Kate Mitchell.

- Fundraising more than $29,000 through silent and live auctions, a wine tasting event, Giving Tuesday, AmazonSmile, and more.

- Hosting NBF’s 3rd Fall Workshop on Sustainability and Land Use Change thanks to a generous donation from Monsanto. National experts met to determine the work and priorities needed for the biodiesel industry to address indirect land use change and other key issues.

- Sponsoring, in part, the Iowa Renewable Fuels Association Annual Biofuels: Science and Sustainability Tour, helping to educate over 40 Congressional staffers and decision makers.

- Working with the Greater Washington Region Clean Cities Coalition and the Potomac River Boat Company to introduce biodiesel in DC metro area ferries. Four new biodiesel-powered commuter ferries will allow thousands of commuters and tourists to ride cleaner, biodiesel-fueled water-taxis and ferries in our nation’s capital.

Donnell Rehagen - Chief Executive Officer
Doug Whitehead - Chief Operating Officer
April Yaeger - Chief Financial Officer
Desiree Hale - Accounting Specialist
Anne Klempke - Accounting Specialist
Kaleb Little - Director of Communications
Samantha Turner - Communications Manager
Cody Graham - Communications and Member Specialist
Kurt Kovarik - Vice President of Federal Affairs
Paul Winters - Director of Federal Communications and Public Affairs
Morgan Townsend - Staff Assistant/Federal Affairs
Bev Thessen - Information Coordinator
Brad Shimmens - Director of Operations and Membership
Tom Verry - Director of Outreach and Development
Shelby Neal - Director of State Governmental Affairs
Don Scott - Director of Sustainability
Scott Fenwick - Technical Director
Scott Tremain - IT Director / NBBIT.com

NBB Political Action Committee

The National Biodiesel Political Action Committee (NBPAC), established in 2010 as a connected PAC, is dedicated to electing and supporting political leaders around the country who understand the vital role of biodiesel in the nation’s energy policy. Donations to federal candidates are an integral part to NBB’s federal policy strategy. All members of the National Biodiesel Board are eligible to become members of NBPAC. Visit www.biodieselpac.org to join.
NBB Governing Board

**Chairman**
Kent Engelbrecht
ADM

**Vice-Chairman**
Mike Cunningham
American Soybean Association

**Treasurer**
Greg Anderson
Nebraska Soybean Board

**Secretary**
Chad Stone
Renewable Energy Group, Inc.

**Jennifer Case**
New Leaf Biofuel, LLC

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**Ron Heck**
Iowa Soybean Association

**Timothy Keaveney**
Lake Erie Biofuels dba HERO BX

**Jeff Lynn**
Illinois Soybean Association

**Robert Morton**
Newport Biodiesel, L.L.C.

**Steve Nogel**
Ag Environmental Products

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**Ryan Pederson**
North Dakota Soybean Council

**Mike Rath**
Darling Ingredients, Inc.

**Harry Simpson**
Crimson Renewable Energy LP

**Paul Soanes**
RBF Port Neches LLC

**Robert Stobaugh**
Arkansas Soybean Promotion Board

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**History of NBB**

Based in Jefferson City, Missouri, the National Biodiesel Board is the nonprofit trade association dedicated to coordinating the biodiesel industry and educating the public about the fuel. State soybean commodity groups, that funded several biodiesel research and development programs with checkoff dollars, founded the National SoyDiesel Development Board in 1992. The board changed its name to the National Biodiesel Board in 1994 to reflect the need for all feedstock sources. NBB membership is comprised of state, national, and international feedstock and processor organizations; biodiesel suppliers; fuel marketers and distributors; and technology providers.

Membership of the National Biodiesel Board has grown significantly since it’s inception. Starting with seven members in 1992, NBB now counts more than 100 companies as members. These companies vary from Fortune 100 companies to small, family-owned biodiesel producers. This diverse membership provides a strong base for the industry to solicit and gain the support of Congress with member companies representing nearly all 50 states.
The National Biodiesel Conference & Expo is more than a conference—it’s the biggest biodiesel business meeting of the year. Engage with us in San Diego. Register at biodieselconference.org

NBB Mission Statement

Representing America’s first Advanced Biofuel, the National Biodiesel Board will advance the interests of its members by creating sustainable biodiesel industry growth. NBB serves as the US biodiesel industry’s central coordinating entity and will be the single voice for its diverse membership base. Industry success will be achieved through governmental affairs, communications, market development, technical, and quality assurance programs. We are dedicated to inclusiveness and integrity.

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